

Agenda

Examining Contract Essentials

R. Carney

Contract negotiation and drafting

Exploring the law of construction contract interpretation

Understanding contracting methodologies:

- Stipulated sum
- Unit price
- Cost plus fee
- Guaranteed maximum price

Understanding roles and relationships of project participants under different project delivery systems:

- Design bid-build
- Construction management
- Agency
- Multiple prime contractors
- Integrated project delivery
- At risk
- Design build

AIA Contract Documents, Generally

R. Banks,
K. Cobleigh

History of the documents program

Explanation of the update process

AIA Design-Bid-Build Contract Documents

R. Banks,
K. Cobleigh

Explanation of documents that comprise the AIA

Design-bid-build family of documents

A101, A102, A103, A104, A105, A401, B101, B102, B103, B104, B105, C401

Discussion of 2017 Updates to A201 general conditions, including the new insurance exhibit

Explanation of 2017 updates to owner-contractor agreements

Discussion of 2017 updates to owner-architect agreements

Explanation of E204-2017 sustainable projects exhibit

AIA Digital Practice Documents

R. Banks,
K. Cobleigh

Discussion of E203-2013 building information

modeling and digital Date Exhibit and accompanying

G201 and G202 protocol documents

AIA Contract Documents for Alternate Delivery Methods

R. Banks,
K. Cobleigh

Design-build

Overview of A141-2014 and the accompanying design-build documents

Construction manager as constructor and construction manager as advisor

Overview of A133-2009 and C132-2009 and the accompanying

construction management documents

AIA Contract Document Workshop
Jessup, MD - Wednesday, April 18, 2018

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Learning Objectives

You'll be able to:

Learn about construction contracts and contracting methodologies.

Review documents that comprise the AIA design-bid-build family of documents.

Examine 2017 updates to A201 General Conditions.

Discuss 2017 updates to owner-architect agreements, owner-contractor agreements and sustainable projects agreements.

Review AIA contract documents for alternate delivery methods.



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Review construction contract essentials and contracting methodologies

Examine documents that comprise the AIA Design-Bid-Build family of documents

Explore 2017 updates to A201 General Conditions

Discuss 2017 updates to owner-architect agreements

Review AIA contract documents for alternate delivery methods

Continuing Education Credits

Professional Engineers

6.5 PDHs (MD Category A)

Architects

6.5 HSW LUs/CE Hours

6.5 AIA HSW Learning Units

Contractors

Non-Credit Continuing Ed.



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Robert F. Carney
Partner at Whiteford, Taylor & Preston L.L.P. in Columbia, MD
Mr. Carney’s practice focuses on construction contract drafting and negotiation, construction claims and dispute avoidance, mechanic’s liens, design and construction defects, and dispute resolution. He regularly represents owners, developers, design professionals, contractors, and subcontractors. He is a member of the American Bar Association Forum on Construction Industry, The Associated General Contractors of Maryland, and The Maryland State Bar Association Construction Law Section. He is a frequent speaker before several educational organizations. He is a member of the bars of the Supreme Court, the Federal and state courts of Maryland and the District of Columbia, and the United States Federal Court of Claims. Mr. Carney received his B.A. degree from Haverford College and his J.D. degree, Order of the Coif, from the University of Maryland School of Law.

Robin G. Banks *Principal at Goldberg & Banks, P.C.*
Ms. Banks focuses her practice in all areas of construction law, from contract drafting and negotiation to pre-litigation dispute resolution and complex construction disputes

Seminar Information

Holiday Inn Columbia East 7900 Washington Blvd. Jessup, MD 20794 (410) 799-7500	Registration 8:00 - 8:30 am Morning Session 8:30 am - 12:00 pm Lunch (On your own) 12:00 - 1:00 pm Afternoon Session 1:00 - 4:30 pm
Tuition \$279 for individual registration \$259 for three or more registrations.	

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How to Register

- Visit us online at www.halfmoonseminars.org
- Mail-in or fax the attached form to 715-835-6066
- Call customer service at 715-835-5900

Cancellations: Cancel at least 48 hours before the start of the seminar, and receive a full tuition refund, minus a \$39 service charge for each registrant. Cancellations within 48 hours will receive a credit toward another seminar or the CD/manual package. You may also send another person to take your place.

involving mechanics liens, payment bond claims and construction defect claims. She represents clients across the construction spectrum, including design professionals, owners, contractors, subcontractors, and suppliers. Ms. Banks serves as an associate outside legal counsel to the AIA Contract Documents Committee and has been directly involved with updating the 2017 AIA Owner-Contractor Agreements and 2014 AIA Design-Build Documents as well as developing the 2015 AIA Teaming Agreement. Ms. Banks has authored articles, co-authored chapters, and spoken on topics such as updates to the 2017 AIA Contract Documents, teaming agreements, contract considerations for design professionals and contractors, understanding the general conditions of a construction contract, innovative design, issues affecting Maryland design professionals, payment bonds and mechanics liens, and construction changes and extras. Ms. Banks is a member of the American Bar Association Forum on the Construction Industry, the Maryland State Bar Association and the District of Columbia Bar Association. She is an allied member of the National American Institute of Architects. Ms. Banks is admitted to practice in Maryland state and federal courts and the District of Columbia. She received her B.A. degree in Economics, with

Continuing Education Credit Information

This seminar is open to the public and offers 6.5 PDHs to professional engineers in all states. HalfMoon Education is an approved continuing education provider for Maryland engineers. This is a Category A event.

This course offers 6.5 HSW LUs/continuing education hours to architects in all states, excluding Florida architects. Courses approved by the American Institute of Architects are accepted in Maryland.

The American Institute of architects has approved this seminar for 6.5 HSW Learning Units (Sponsor number J885). Only full attendance can be reported to the AIA/CES.

This course offers a non-credit continuing education opportunity to construction contractors. It has not been approved by any state contractor licensing entity for continuing education credit.

Attendance will be monitored, and attendance certificates will be available after the seminar for most individuals who complete the entire event. Attendance certificates not available at the seminar will be mailed to participants within fifteen business days.

honors, from the University of Delaware, Phi Beta Kappa, and her J.D. degree, with honors, from the University of Baltimore School of Law.

Ken Cobleigh
Managing Director and Counsel at American Institute of Architects
Mr. Cobleigh is a managing director and counsel at the American Institute of Architects. He works with a team of lawyers, specialists and support staff, and the AIA Documents Committee, in developing and publishing AIA Contract Documents. Mr. Cobleigh regularly conducts seminars and workshops on topics related to design and construction, as well as topics related to the AIA contract documents program, and he is the author of several articles and other publications on such topics. Mr. Cobleigh is a graduate of the University of Maryland, where he earned both his B.A. and J.D. degrees with honors. Prior to joining the AIA in 2006, he practiced for 18 years as a construction attorney in private practice Maryland law firms. During that time, he represented owners, contractors, subcontractors and design professionals in a number of dispute resolution forums, including state and federal courts and administrative agencies, mediation and arbitration. Mr. Cobleigh is admitted in state and federal courts in the State of Maryland.

Additional Learning

- Webinar Series**
- Erosion and Sediment Control**
- **Erosion and Sediment Overview**
Thurs., Feb. 22, 2018, 11:00 AM - 12:00 PM CST
 - **Stormwater Permit Requirements and Procedures**
Thurs., Feb. 22, 2018, 12:30 - 2:00 PM CST
 - **Stream Stabilization Measures**
Fri., Feb. 23, 2018, 11:00 AM - 12:00 PM CST
 - **Best Management Practices and Maintenance**
Fri., Feb. 23, 2018, 12:30 - 2:30 PM CST

Handling Ethical Issues in Professional Engineering Practice
Fri., Mar. 9, 2018, 11:00 AM - 12:00 PM CST

For more information visit:
www.halfmoonseminars.org/webinars/

Can’t Attend? Order the CD/Manual Package:
An audio recording of this seminar is available for \$289 (including shipping). Allow five weeks from the seminar date for delivery. Please refer to specific state licensing rules or certification requirements to determine if this learning method is eligible for continuing education credit.

Registration

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How to Register	Registrant Information
Online: www.halfmoonseminars.org	Name: _____ Company/Firm: _____ Address: _____ City: _____ State: _____ Zip: _____ Occupation: _____ Email: _____ Phone: _____
Phone: 715-835-5900	Additional Registrants: Name: _____ Occupation: _____ Email: _____ Phone: _____ Name: _____ Occupation: _____ Email: _____ Phone: _____
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Mail: HalfMoon Education Inc., PO Box 278, Altoona, WI 54720-0278	
Complete the entire form. Attach duplicates if necessary.	Email address is required for credit card receipt, program changes, and notification of upcoming seminars and products. Your email will not be sold or transferred.
	() I need special accommodations. Please contact me.

Tuition

() **I will be attending the live seminar.** Single Registrant - **\$279.00**. Three or more registrants from the same company registering at the same time - **\$259.00** each.

() **I am not attending.** Please send me the CD manual package for **\$289.00**. (S&H included. Please allow five weeks from seminar date for delivery)

Checks: Make payable to HalfMoon Education Inc.

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