

Agenda

Project Delivery and Contracting Methods

T. Madigan

Design-bid-build with general contractor
Construction manager-as-agent
Construction manager-at-risk
Design-build
Lump sum
Cost reimbursable
Guaranteed maximum price

The Primary AIA Contract Documents

R. Burns Jr.

A101-2017 Standard Form of Agreement Between Owner and Contractor (Stipulated Sum)
A102-2017 Standard Form of Agreement Between Owner and Contractor (Cost Plus Fee with GMP)
B101 - 2017 Standard Form of Agreement Between Owner and Architect
A133-2009 Standard Form of Agreement Between Owner and Construction Manager Where Construction Manager is also Constructor
A141 - 2014 Standard Form of Agreement Between Owner and Design Builder
A401 - 2017 Standard Form of Agreement Between Contractor and Subcontractor
C401 - 2017 Standard Form of Agreement Between Architect and Consultant

AIA A201: General Conditions

J. Neiser

Overview of new updates to AIA documents
General provisions
Project participants: owner, contractor, architect, engineer, subcontractors
Changes in the work
Time, payments and completion
Protection of persons and property, insurance and bonds
Defects in and correction of work
Miscellaneous provisions
Termination, suspension, claims and disputes

Supplemental or Alternate AIA Contract Documents

J. Webster

A105-2017 Standard Form of Agreement Between Owner and Contractor for a Residential or Small Commercial Project
A107-2017 Standard Form of Agreement Between Owner and Contractor for a Project of Limited Scope
B105-2017 Standard Form of Agreement Between Owner and Architect for a Residential or Small Commercial Project
The "SP" Series for Sustainable Projects
AIA Contract Documents for Digital Practice

Most-Negotiated AIA Terms - Owner and Contractor

R. Burns Jr.,
J. Webster and T. Madigan

AIA Contract Document Workshop
Coraopolis, PA - Wednesday, July 18, 2018



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Altoona, WI 54720-0278

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Learning Objectives

You'll be able to:

Examine various project delivery systems and contracting methods.

Review the new 2017 AIA architect and contractor agreements.

Explore AIA A201-2017 general conditions of the contract for construction.

Examine AIA agreements for residential/small commercial projects and agreements for sustainable projects.

Discuss AIA terms that are most often negotiated by owner and contractor.



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Explain AIA A201-2017 general conditions of the contract for construction

Understand supplemental or alternate AIA contract documents

Discuss AIA terms that are most often negotiated by owner and contractor

Continuing Education Credits

Professional Engineers

7.0 PDHs

Architects

7.0 HSW Continuing Ed. Hours
7.0 AIA HSW Learning Units

Contractors

Non-Credit Continuing Ed.



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Thomas J. Madigan
Shareholder with Buchanan Ingersoll & Rooney, PC, in Pittsburgh
Mr. Madigan is a construction lawyer with more than 30 years of experience and leads the firm’s Construction Practice Group. He represents general contractors, construction managers, engineers, and owners, as well as manufacturers and suppliers of systems, products and materials utilized in construction. Mr. Madigan is experienced in all aspects of construction law from the negotiation of contracts to project counseling and the prosecution and defense of claims. He has extensive knowledge of all types of project delivery systems, including traditional design-bid-build, design-build, EPC, DBOM, and public-private partnerships. Mr. Madigan has litigated construction and design defect claims, delay and disruption claims and payment claims arising from public and private projects in jurisdictions across the United States.

Robert L. Burns, Jr.
Shareholder with Buchanan Ingersoll & Rooney, PC, in Pittsburgh
Mr. Burns is a member of the firm’s Energy Section and focuses his practice on environmental law and its intersections with development, construction, commercial transactions, litigation, manufacturing, waste and natural resource issues. In his construction practice, he provides

counsel regarding the financing and development of construction projects; regarding related construction, design and architectural agreements; and concerning the purchase, construction and development of brownfields and “green” buildings. Mr. Burns has represented clients as diverse as a public company regarding its construction of a “green” office high-rise; a contractor who designs, constructs and leases staging, lighting, and other effects for concert tours; and a group of companies contracting for a multiyear cleanup of a Superfund site. He holds two engineering degrees and is certified as an accredited professional under the LEED (Leadership in Energy and Environmental Design) standard issued by the U.S. Green Building Council.

Julian E. Neiser
Member with Spilman Thomas & Battle, PLLC, in Pittsburgh
Mr. Neiser is a commercial and construction lawyer at the firm. He has extensive experience in litigation, contract negotiations, and alternative dispute resolution. His practice includes representation of owners, general contractors, and architects on projects of all sizes. Mr. Neiser also is a mediator and serves as outside general counsel to corporations. Mr. Neiser is a regular contributor to national business and legal publications on topics such as electronic

discovery, construction law, and trial work. He also is an officer and council member of the Allegheny County Bar Association Construction Law Section and is a veteran of the United States Marine Corps.

Jordan M. Webster
Counsel with Buchanan Ingersoll & Rooney, PC, in Pittsburgh
Mr. Webster is a litigator with experience in a wide variety of commercial disputes, though much of his practice involves representing clients in the construction industry. Mr. Webster is an accomplished trial attorney with trial experience in state and federal courts, bench and jury trials, preliminary injunction hearings, and private arbitrations. He advises his construction industry clients, which include owners, design professionals, contractors, and subcontractors, at all stages of a construction project. Mr. Webster has handled disputes for clients in the construction industry involving alleged design defects, professional negligence, delay and disruption claims, unforeseen conditions, property damage, and catastrophic injury. He is a member of the American Bar Association’s Forum on Construction Law and the Allegheny County Bar Association’s Construction Law Section.

Seminar Information

Pittsburgh Airport Marriott
777 Aten Road
Coraopolis, PA 15108
(412) 788-8800

Tuition
\$279 for individual registration
\$259 for three or more registrations.

Each registration includes a complimentary continental breakfast and printed seminar manual.

Receive a reduced tuition rate of \$101 by registering to be our on-site coordinator for the day. For availability and job description, please visit www.halfmoonseminars.org.

How to Register

- Visit us online at www.halfmoonseminars.org
- Mail-in or fax the attached form to 715-835-6066
- Call customer service at 715-835-5900

Cancellations: Cancel at least 48 hours before the start of the seminar, and receive a full tuition refund, minus a \$39 service charge for each registrant. Cancellations within 48 hours will receive a credit toward another seminar or the CD/manual package. You may also send another person to take your place.

Continuing Education Credit Information

This seminar is open to the public and offers 7.0 PDHs to professional engineers and 7.0 continuing education hours to architects in all states, except Florida architects. Educators and courses for Pennsylvania engineers are not subject to pre-approval.

This seminar is approved by the American Institute of Architects for 7.0 HSW Learning Units (Sponsor No. J885). Only full attendance can be reported to the AIA/CES.

HalfMoon Education is deemed an approved architect continuing education sponsor in New York. HalfMoon Education is an approved continuing education sponsor for engineers in Florida, Indiana, Maryland, New Jersey (Approval No. 24GP00000700), New York (NYSED Sponsor No. 35), North Carolina, and North Dakota.

This program offers a non-credit continuing education opportunity to construction contractors. It has not been submitted to any state contractor licensing entity for continuing education approval.

Attendance will be monitored, and attendance certificates will be available after the seminar for most individuals who complete the entire event. Attendance certificates not available at the seminar will be mailed to participants within fifteen business days.

Additional Learning

Webinar Series

Pedestrians and Bicycle Transport Planning

- **Introduction to Current Conditions and Trends in Biking and Walking**
Thurs., June 21, 2018, 11:00 AM - 12:30 PM CDT
- **Engineering and Infrastructure: Design for Walkability and Bikeability**
Thurs., June 21, 2018, 1:00 - 2:30 PM CDT
- **Developing a Walking and Biking Plan, Part I**
Fri., June 22, 2018, 11:00 AM - 12:30 PM CDT
- **Developing a Walking and Biking Plan, Part II**
Fri., June 22, 2018, 1:00 - 2:30 PM CDT

For more information visit:
www.halfmoonseminars.org/webinars/

Can’t Attend? Order the CD/Manual Package:

An audio recording of this seminar is available for \$289 (including shipping). Allow five weeks from the seminar date for delivery. Please refer to specific state licensing rules or certification requirements to determine if this learning method is eligible for continuing education credit.

Registration

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How to Register		Registrant Information
Online: www.halfmoonseminars.org		Name: _____ Company/Firm: _____ Address: _____ City: _____ State: _____ Zip _____ Occupation: _____ Email: _____ Phone: _____
Phone: 715-835-5900		
Fax: 715-835-6066		
Mail: HalfMoon Education Inc., PO Box 278, Altoona, WI 54720-0278		Additional Registrants: Name: _____ Occupation: _____ Email: _____ Phone: _____ Name: _____ Occupation: _____ Email: _____ Phone: _____
Complete the entire form. Attach duplicates if necessary.		Email address is required for credit card receipt, program changes, and notification of upcoming seminars and products. Your email will not be sold or transferred.
() I need special accommodations. Please contact me.		

Tuition

- () **I will be attending the live seminar.** Single Registrant - **\$279.00**. Three or more registrants from the same company registering at the same time - **\$259.00** each.
- () **I am not attending.** Please send me the CD manual package for **\$289.00**. (S&H included. Please allow five weeks from seminar date for delivery)

Checks: Make payable to HalfMoon Education Inc.

Credit Card: *Mastercard, Visa, American Express, or Discover*

Credit Card Number: _____
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