

Agenda

Construction Contract Fundamentals V. Pallaci

- Contract terminology
 - Parties, consideration, term, performance, substantial performance, breach, remedies, damages
- Understanding types of construction contracts:
 - Stipulated sum
 - Design build
 - Cost plus fee
 - Construction management
- Understanding roles and relationships of project participants:
 - Owners, architects/engineers, construction managers, contractors, subs and suppliers
- Contract negotiation and drafting
- Exploring the law of construction contract interpretation

The Primary AIA Contract Documents A.J. Manion

- A101-2017 Standard Form of Agreement Between Owner and Contractor (Stipulated Sum)
- A102-2017 Standard Form of Agreement Between Owner and Contractor (Cost Plus Fee with GMP)
- A103-2017 Standard Form of Agreement Between Owner and Contractor (Cost Plus Fee without GMP)
- B101 - 2017 Standard Form of Agreement Between Owner and Architect
- A133-2009 Standard Form of Agreement Between Owner and Construction Manager Where Construction Manager is also Constructor

Primary AIA Contract Documents, Continued T. Degenhardt

- A141 - 2014 Standard Form of Agreement Between Owner and Design Builder
- A401 - 2017 Standard Form of Agreement Between Contractor and Subcontractor
- C401 - 2017 Standard Form of Agreement Between Architect and Consultant

AIA A201: General Conditions M. Blackwell

- Overview of new updates to AIA documents
- General provisions
- Project participants: owner, contractor, architect, engineer, subcontractors
- Changes in the work
- Time, payments and completion
- Protection of persons and property, insurance and bonds
- Defects in and correction of work
- Miscellaneous provisions
- Termination, suspension, claims and disputes

Ethical Issues in Construction Contracting O. Banks

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AIA Contract Document Workshop

Live, Interactive Webinar - Wednesday, July 6, 2022

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Learning Objectives

You'll be able to:

Take an in-depth look at the primary AIA contract documents with our qualified speaking panel.

Analyze new updates to AIA documents.

Identify contract terminology, types of construction contracts, and the roles and relationships of project participants.

Explore AIA document A201 General Conditions.

Get tips on handling ethics issue in construction contracting.



HalfMoon Education Live Webinars

AIA Contract Document Workshop

Live, Interactive Webinar - Wednesday, July 6, 2022



Examine primary AIA contract documents and general conditions

Analyze agreements between owner and architect, design builder, and construction manager

Learn about supplemental or alternate AIA contract documents

Review construction contract fundamentals

Discuss a case study of completed contract documents for a sample project

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Faculty

Vincent T. Pallaci *Attorney and Managing Member at Kushnick Pallaci PLLC in Long Island, NY*
Mr. Pallaci focuses his practice on complex construction, business and insurance litigation. He represents general contractors, developers, subcontractors, owners, construction managers, architects and engineers in a wide variety of disputes including defective construction, excavation and property damage litigation, delay, scope of work disputes, mechanic's lien foreclosure and defense, defense of OSHA violations, ECB violations, construction license agreements, labor law claims and employment claims. Mr. Pallaci has successfully represented clients in arbitration and mediation as well as in state and federal litigation. His clients have ranged from small locally-owned businesses to nationally and internationally known members of the Fortune 1000 and S&P 500. Mr. Pallaci holds the highest possible "AV Preeminent" rating from Martindale Hubble, is recognized as a "Top Construction Attorney" by AVVO and has been recognized as a "rising star" by *Super Lawyers* magazine every year since 2012. In addition to his legal practice, Mr. Pallaci is a former chairman of the Nassau County Bar Association's Construction Law Committee and has lectured and written more than 100 articles on construction law topics, including strategies for mitigating and avoiding loss and effective payment recovery options.

A.J. Manion *Co-Founder of Manion Stigger, LLP*
Mr. Manion is co-founder of Manion Stigger, LLP, a law practice devoted to representing and advising construction professionals. Prior to his legal career, Mr. Manion. was educated as an engineer and worked in project management for an ENR 100 contractor. Before Manion Stigger, he was part of the national construction practice of an AMLAW 200 firm and a law clerk in the United States District Court. His three decades' experience in construction includes prosecuting and defending large payment claims in a variety of construction contexts, drafting and negotiating hundreds of construction-related transactions, and working closely with clients to manage operational risk. Mr. Manion brings to each task the combined lessons of an engineering education, MBA education, project management background, experiences as an advocate. Manion Stigger represents general contractors, construction managers, design-builders, and specialty contractors throughout the United States.

Webinar Information

Log into Webinar	Break
8:00 - 8:30 am CDT	12:15 - 12:45 pm CDT
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Theodore L. Degenhardt IV *Attorney at Clark Hill in Detroit Michigan*
Mr. Degenhardt is an experienced counselor and litigator in the construction space. He provides ongoing representation for design professionals, general contractors, subcontractors, and owners in a wide range of public and private projects involving issues like contract negotiation, contract interpretation, construction change directives, damages for delay, defective construction, design errors, differing site conditions, and owner interference.
Michael S. Blackwell *Partner at Riess LeMieux in New Orleans*
Mr. Blackwell represents a variety of clients, ranging from general contractors, subcontractors, owners, developers, insurers, and sureties in construction and labor issues, to companies involved in sales, acquisitions, corporate governance matters, commercial disputes, and other challenges arising in the commercial arena. He has engaged in significant contract negotiation; corporate formation, structuring, and governance matters; sales and acquisitions of assets and ownership interests; contract negotiation and drafting; construction disputes involving delays, terminations for default, payment, asset seizure, fraud, labor and employment issues; and a variety of other disputes that arise during construction. Mr. Blackwell regularly lectures on matters affecting construction clients, on ethics and liability for engineers, and on changes in Louisiana construction law for construction managers.

Olaide A. Banks *Principal Attorney at Banks & Associates*
Mr. Banks is the principal attorney at Banks & Associates, PLLC, a Houston-based law firm focused on meeting the needs of government and construction contractors throughout Texas. He is a trusted advisor for licensed professionals, CEOs and managers in construction firms, and government contractors. Mr. Banks was licensed as a CPA in 2003 and has more than 20 years of experience as a lead accountant and CFO for successful government contractors. He earned his B.B.A. degree with a double major in Accounting and Finance from the Bauer College of Business at the University of Houston, and secured his J.D. degree from South Texas College of Law. Mr. Banks is a member of the State Bar of Texas, the Association of Corporate Counsel and the American Institute of Certified Public Accountants (AICPA). Mr. Banks is a member of the Construction Law Section of the State Bar of Texas.

Additional Learning

Deep Foundations and Excavations
- Wed, June 8, 2022 | 8:30 am - 4:30 pm CDT
Complying with the Residential Provisions of the IECC 2021
- Thurs, June 9, 2022 | 8:30 am - 4:30 pm CDT
Complying with Fire Protection and Building Codes
- Mon, June 13, 2022 | 8:30 am - 4:30 pm CDT
2021 International Residential Code: Residential Structural Design
- Wed, June 15, 2022 | 11:00 am - 3:30 pm CDT
Engineering Projects from Start to Finish
- Tues, June 21, 2022 | 8:30 am - 4:30 pm CDT
Cold-Formed Steel Frame Design for Small Commercial Buildings
- Wed, June 22, 2022 | 8:30 am - 4:30 pm CDT
Foundation Damage and Repair: Science, Materials and Techniques
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Drones in Construction
- Fri, June 24, 2022 | 9:30 am - 4:50 pm CDT
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AIA Contract Document Workshop
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